

Subject:

# Business



HECKMONDWIKE  
GRAMMAR SCHOOL

## KS4 - Year 11 Curriculum Overview

	Topics being taught	What you will be assessed on	How you can support at home
Autumn Term	2.3 Making operational decisions Business operations Working with suppliers Managing quality The sales process	Promotion  2.2 Marketing case study – end of unit test	Ask your child to try to "sell you" a favourite item  Ask your child to explain how to do a 9 marker
	2.4 Making financial decisions Business calculations Understanding business performance	Mock 1: Theme 1 exam paper	Help with study space (and regular time) for revision for Mock 1  Help with the business calculations – especially the working out

CHRISTMAS HOLIDAYS - CHRISTMAS HOLIDAYS - CHRISTMAS HOLIDAYS - CHRISTMAS HOLIDAYS

	Topics being taught	What you will be assessed on	How you can support at home
Spring Term	2.5 Making human resource decisions  Organisational structures Effective recruitment Training and development Motivation	Sales process  2.3 Operations case study – end of unit test	Discuss whatever motivates your child to do well!  Ask your child to explain how to do a 12 marker
		Mock 2: Theme 2 exam paper	Help with study space (and regular time) for revision for Mock 2  Check for a full and organised Theme 2 folder

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	Topics being taught	What you will be assessed on	How you can support at home
Summer Term	Revision topics for Theme 1: Investigating small business and Theme 2: Building a business	External Exam  Paper 1: Investigating small business (*Paper code: 1BS0/01)	Help with study space (and regular time) for revision for external GCSE exams  Spend some time quizzing your child on all the definitions and business vocabulary
		External Exam  Paper 2: Building a business (Paper code: 1BS0/02)	Movie Watch: "Moneyball" rated 12A – risk and creativity  Old favourite: watch and discuss episode of Dragon's Den